

**Pulseway gives Schneider & Associates the flexibility to quickly resolve their IT issues outside of the office from any device.**



## Background

Schneider & Associates is a family owned and operated Florida based insurance agency established in 2003. Currently operating out of two offices they offer a wide variety of insurance packages that are tailored to meet their clients' individual needs and budgetary constraints.

## Company goal

The goal of the company is to provide sound insurance advice to all of their clients. They want to help them to protect as many aspects of their lives for the best rates as possible. Representing over 50 highly respected insurance companies they want to go the extra mile to serve a client's needs as things change in their life/business.

**“When I found Pulseway I was amazed that you get all these features, all this functionality, all these tools and all this support for a very minimal cost and something that is feasible for an IT department”**



**Mike Dixon**  
**IT Administrator**  
**Schneider & Associates**

## Challenge

Mike Dixon, IT Administrator for Schneider & Associates, had two major issues when it came to his IT network. Firstly, he is the only IT person working for the company which means he has a lot of tasks to complete on a daily basis just to keep systems updated and well maintained. Secondly, is that he suffers from Multiple Sclerosis which means that there are periods where he is unable to make it into the office so there was a necessity to have a monitoring solution that would have a good remote aspect to it to help him during those times. *“I looked at a lot of remote software but when I tested it*

*out, they never offered the full functionality that I needed to be able to support our users. With Pulseway I am able to easily remote into my users' machines even when I am stuck at home."*

### **The ability to solve IT issues without needing to be in the office**

At times when Mike is unable to make it to the office, he has people who help him out with in-office maintenance however it caused an issue with his IT network one day. *"While they were working in the office they somehow managed to change the password on our one server and locked me out. I was pretty upset but we tried to fix the issue using a USB key however that solution didn't work and they didn't know what the new password was. I started to play around with Pulseway on my mobile and went into Active Directory Management and was able to reset it from there solving the issue quickly as I had a lot of projects to do on the server".*

**"It is really awesome that you guys have that team there that is so supportive and is trying in every way that they can to help me learn the program, the new features and implement them so I can make my network the best that it could possibly be and provide my users with the best support I can"**

### **Non-intrusive remote support**

When Mike needs to provide remote support for one of his users he is able to do it quickly and efficiently as his users can't afford a long down-time with their machines *"I've noticed that if I can get in there and repair a problem and get them back up and running as quickly as possible it works great. They are pretty flexible as they know their system isn't going to be down for hours. A lot of the time I don't even need to remote in so it is a big concern for my users that the issue is resolved in an efficient manner. They are always sending appreciative text messages when they can get back to working with their clients as quickly as possible."*

### **The Results**

After having used the software for over 2 years, Mike is very happy working with Pulseway to ensure that the company's critical machines are always operational. *"It has made my job a lot easier being the only IT person and with the physical limitations that I have and the owner of the company is really happy with it and the problems that it is solving. Considering I had done so much research on remote monitoring and management software I was initially skeptical but willing to give it a try. The more I began to use it and the*

*more I talked to the support team all of my doubts just kind of went away as I was able to see all the problems I could solve with it. I tell some of my friends about it and let them know they should definitely check Pulseway out.”*

## **Sales Contact**

Phone: +353 1 6190234

Email: [sales@pulseway.com](mailto:sales@pulseway.com)